

Welcome

ISFLC

Iowa Superintendents Finance
& Leadership Consortium

Amanda Schmidt, Director
December 18–19, 2024

A Collaborative Partnership Since 1997

Welcome!

ISFLC = Learning and Collegiality

- *“The instructors were very knowledgeable and fully explained items. I know they are very experienced but were eager to learn and grow as well. Truly inspiring.”* (A.A. – December 2022)
- *“This was my first learning experience at ISFLC and it was great. It met all my learning and professional needs.”* (A.C. – December 2021)
- *“The learning tracks allow me to get out of the daily interruptions of the office to fully focus on the topic for which I registered. As much as I may want to carve out time when in the district, it just doesn’t happen. Getting away for ISFLC allows me the non-interrupted time to focus and plan.”* (N.K. – December 2021)



Thank You, Instructors

- **Track 1: Joe Kramer, Dani Trimble & Shonna Trudo**
- **Track 2: Brandon Hansel & Kim Huckstadt**
- **Track 7: Dewitt Jones & Darwin Lehmann**
- **Track 31: Tara Paul, Anna Harmon & Katherine Beenken**
- **Track 33: Greg Ebeling, Kurt Subra & Stephanie Mishler**
- **Track 47: Barb Schwamman & Deron Durflinger**



Thank You, Advisory Committee

- **Janelle Brouwer, Marion Independent**
- **Joe Carter, Algona**
- **Greg Ebeling, Pella**
- **Mary Beth Fast, IASBO**
- **Steve Grond, Boyden-Hull & West Sioux**
- **Michael Guanci, IASB**
- **Brandon Hansel, Fort Dodge**
- **Amy Hawkins, Dubuque**
- **Tim Hood, South Page & East Mills**
- **Roark Horn, UNI**



Thank You, Advisory Committee

- **D.T. Magee, IASB**
- **Emily Miller, IASB**
- **Jan Miller-Hook, IASB**
- **Steve Murley, U of I**
- **John Parker, Iowa Department of Management**
- **Tara Paul, Indianola**
- **Paul Peppmeier, West Bend-Mallard & Gilmore City-Bradgate**
- **Lisa Remy, SAI**
- **Barb Schwamman, Osage & Riceville**



Thank You, Advisory Committee

- **Amanda Schmidt, UNI**
- **Mary Sult, UNI**
- **Jen Woodley, IASB**



Welcome, D.T.



D.T. Magee
Executive Director, IASB

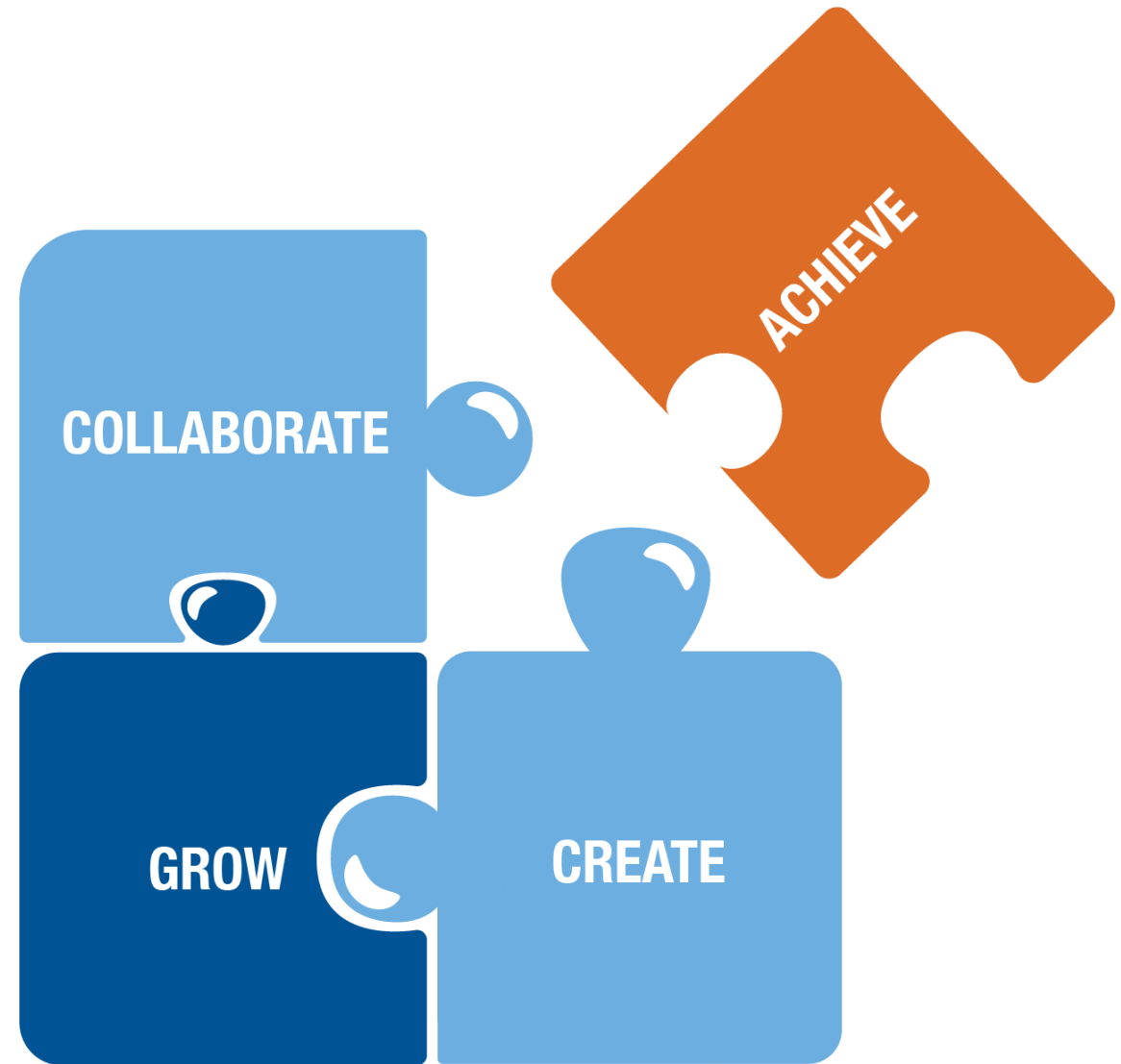




Goals for Today

- Get Updates from my Conversations
- Table Talk
- Ask & Answer Questions

Making Connections



Themes from the Field:

- **School Safety**
- **Teacher Recruitment and Retention**
- **Revenue**
- **Competing in the New Education Landscape**
- **Unity**



School Safety



School Safety

Know Your Resources:

- [IASB's School Safety Toolkit](#)



Discussion Question

- School Safety:
 - What resources should IASB add to the School Safety Toolkit page?

Teacher Recruitment & Retention



Teacher Recruitment and Retention

Principles and Ideas:

- Respect and support public schools and the education profession
- Salaries and benefits
- Pay student teachers – shift the narrative – students pay for this apprenticeship program



Discussion Question

- Teacher Retention and Recruitment:
 - What are your top local ideas and priorities for teacher retention and recruitment?

Revenue



Revenue

Revenue Estimating Conference Estimate of General Fund Receipts - December 2024

REVENUE ESTIMATING CONFERENCE
ESTIMATE OF GENERAL FUND RECEIPTS
December 12, 2024
(\$ in millions)

	FY23	FY24	% Change FY 24 Act vs. FY 23 Act	10/24 REC FY25 ESTIMATE	% Change FY 25 Est vs. FY 24 Act	12/24 REC FY25 ESTIMATE	% Change FY 25 Est vs. FY 24 Act	10/24 REC FY26 ESTIMATE	% Change FY 26 Est vs. FY 25 Est	12/24 REC FY26 ESTIMATE	% Change FY 26 Est vs. FY 25 Est
TAX RECEIPTS											
Personal Inc. Tax	5,599.3	4,993.2	-10.8%	5,450.2	9.2%	5,533.5	10.8%	4,763.6	-12.6%	4,868.1	-12.0%
Sales/Use Tax	3,937.1	4,170.4	5.9%	4,405.7	5.6%	4,364.0	4.6%	4,550.0	3.3%	4,551.7	4.3%
Corporate Income Tax	984.1	890.5	-9.5%	749.2	-15.9%	712.1	-20.0%	770.2	2.8%	701.0	-1.6%
Inheritance Tax	93.6	61.4	-34.4%	45.3	-26.2%	46.6	-24.1%	18.4	-59.4%	24.1	-48.3%
Insurance Premium Tax	174.4	190.4	9.2%	185.6	-2.5%	182.1	-4.4%	185.0	-0.3%	181.9	-0.1%
Beer Tax	13.3	12.8	-3.8%	12.5	-2.3%	12.9	0.8%	12.7	1.6%	12.8	-0.8%
Franchise Tax	92.5	96.5	4.3%	98.7	2.3%	105.0	8.8%	92.5	-6.3%	109.9	4.7%
Miscellaneous Tax	190.0	868.0	356.8%	(61.0)	-107.0%	(81.6)	-109.4%	(265.3)	334.9%	(230.5)	182.5%
Total Tax Receipts	11,084.3	11,283.2	1.8%	10,886.2	-3.5%	10,874.6	-3.6%	10,127.1	-7.0%	10,219.0	-6.0%
OTHER RECEIPTS											
Institutional Payments	13.3	13.3	0.0%	13.1	-1.5%	12.4	-6.8%	13.2	0.8%	12.5	0.8%
Liquor Profits	150.5	152.2	1.1%	140.0	-8.0%	140.0	-8.0%	140.0	0.0%	140.0	0.0%
Interest	70.3	131.4	86.9%	78.0	-40.6%	85.0	-35.3%	50.0	-35.9%	50.0	-41.2%
Fees	29.7	27.3	-8.1%	25.8	-5.6%	25.5	-6.6%	25.8	0.2%	25.5	0.0%
Judicial Revenue	89.1	89.9	0.8%	92.0	2.4%	92.0	2.4%	92.0	0.0%	90.0	-2.2%
Miscellaneous Receipts	73.6	79.4	7.8%	56.3	-29.0%	57.0	-28.2%	49.1	-12.9%	49.7	-12.8%
Racing & Gaming	2.3	2.3	0.0%	2.3	0.0%	2.3	0.0%	2.3	0.0%	2.3	0.0%
Total Other Receipts	428.8	495.7	15.6%	407.4	-17.8%	414.2	-16.4%	372.3	-8.6%	370.0	-10.7%
Total Gross Receipts	11,513.1	11,778.9	2.3%	11,293.6	-4.1%	11,288.8	-4.2%	10,499.4	-7.0%	10,589.0	-6.2%
Accruals (net)	146.6	92.7	-36.8%	(105.4)	-149.3%	(104.1)	-148.7%	(34.9)	-23.8%	(27.7)	-20.3%
Refunds	(1,230.3)	(1,581.2)	-28.5%	(1,355.4)	-14.3%	(1,426.2)	-9.8%	(1,192.8)	-12.0%	(1,217.7)	-14.6%
School Infrastructure Transfer	(708.1)	(687.8)	-2.9%	(720.8)	4.8%	(713.9)	3.8%	(742.7)	3.0%	(741.7)	3.9%
Total Accrual General Fund Receipts	9,721.3	9,602.6	-1.2%	9,112.0	-5.1%	9,044.6	-5.8%	8,529.0	-6.4%	8,601.9	-4.9%
Transfers											
Lottery	105.7	103.9	-1.7%	98.9	-4.8%	81.0	-22.0%	101.7	2.8%	95.8	18.3%
Other Transfers*	18.3	49.3	169.4%	28.0	-43.2%	28.0	-43.2%	28.0	0.0%	28.0	0.0%
Total Transfers	124.0	153.2	23.5%	126.9	-17.2%	109.0	-28.9%	129.7	2.2%	123.8	13.6%
Net General Fund Revenues	9,845.3	9,755.8	-0.9%	9,238.9	-5.3%	9,153.6	-6.2%	8,658.7	-6.3%	8,725.7	-4.7%
Estimated Gambling Revenues Transferred To Other Funds	342.5	331.5	-3.2%	298.4	-10.0%	298.4	-10.0%	286.5	-4.0%	286.5	-4.0%
Amount of Interest Earned on Reserve Funds (transfer to RIF)	22.3	42.7	91.5%	49.4	15.7%	47.0	10.1%	30.0	-39.3%	30.0	-36.2%

Department of Management

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December 12, 2024
(\$ in millions)

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Discussion Question

- Revenue:
 - What is your top request for state revenues moving forward?

Competing in a New Education Landscape



Competing in a New Ed. Landscape

- Public Relations – Iowa public schools are the top choice for Iowa 90+ percent of students and families
- Communication – Tell your story and celebrate success
- Fundraising & Other Sole Purpose Organizations
- Foundations – think like colleges and universities
- Local Competition



Discussion Question

- Competing in a New Landscape:
 - What are you doing locally to compete in a new education landscape?

Unity



Unity

- Find common ground
- Meet away from the public eye
- Build Relationships
- Complexity then simplicity
- The best systems have high expectations in a supportive environment